

The background of the slide is a photograph of a city skyline at dusk. The sky is a mix of deep blue and purple, with some clouds. Several tall buildings are visible, some with lights on. The water in the foreground reflects the lights from the buildings and the sky. A red banner is overlaid on the bottom right of the image.

***Selected Regional Multidisciplinary
Mandates Deal List***

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#	Market target category	Country/ region	Role / scope	Industry sector	CRA relevance / specialty area
1	Financial services	Cambodia	Bank health check covering financial health and stability metrics	Banks & MFIs	Financial strength, stability, issuer-risk analysis
2	Financial services	Cambodia	Full benchmark assessment across 11 rating parameters	Banks & MFIs	Governance, external support, financial strength, funding, risk management, sustainability, technology
3	Financial services	Cambodia	Bank health check focused on funding and liquidity	Banks & MFIs	Liquidity risk, funding stability, balance-sheet resilience
4	Financial services	Cambodia	Bank health check focused on risk management	Banks & MFIs	Risk governance, underwriting discipline, portfolio-risk controls
5	Financial services	Cambodia	Bank health check focused on technology and innovation	Banks & MFIs	Digital capability, operational resilience, innovation risk
6	Financial services	Cambodia	Market entry and licensing support for foreign bank	Banking	Regulatory risk, market-entry risk, operating framework
7	Financial services	Cambodia	Equity investment in microfinance lender	MFI	Capital strength, asset quality, ownership and governance risk
8	Financial services	Cambodia	Restructuring of MFI / financial institution	MFI / banking	Recovery risk, regulatory risk, business-continuity risk
9	Credit & bond ratings	Australia	Senior secured project bond for EV charging and industrial park	EV infrastructure / industrial park	Project bond, secured structure, infrastructure risk
10	Credit & bond ratings	Asia Pacific	Convertible corporate bond assessment	Entertainment & hospitality franchise	Corporate credit risk, conversion structure, hospitality exposure
11	Credit & bond ratings	Southeast Asia	Senior corporate bond assessment	Hotel development portfolio	Hospitality, development risk, refinancing risk
12	Credit & bond ratings	Australia	Senior secured notes assessment	Agricultural mortgage fund	Secured note structure, agricultural collateral, portfolio risk
13	Credit & bond ratings	Asia Pacific	Revenue-backed bond assessment	Digital media / IP royalties	Revenue-backed structure, IP cash-flow risk, rating discipline
14	Credit & bond ratings	Australia	EV loan securitisation / ABS assessment	Consumer finance / EV loans	Asset-backed securities, receivables quality, portfolio risk
15	Credit & bond ratings	Hong Kong	ESG-linked property/REIT bond assessment	Property / REIT	ESG-linked bond, leverage, asset concentration, valuation risk
16	Credit & bond ratings	Australia	Senior corporate / project bond assessment	Urban utilities / infrastructure	Utility cash flow, regulated revenue, project risk
17	Credit & bond ratings	Cambodia	Secured and unsecured green project bond assessment	Renewable energy / solar	Green bond, secured and unsecured tranches, project finance
18	Corporate	Cambodia	We assisted with reviewing a water supply agreement.	Water, sewage, waste	Corporate

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19	Corporate	Vietnam	We acted as Vietnamese counsel on setting up with a French partner of a Vietnamese entity...	Manufacturing	Corporate, M&A
20	Corporate	Laos	We advised on a planned investment in respect to the sale and export of electricity power from Laos to Singapore	Transmission and Distribution	Investment, Taxation, Regulatory
21	Corporate	Laos	We assisted with drafting the client's commercial contract as well as provided a legal opinion and advice	Leasing / license	Corporate
22	Corporate	Vietnam	As local counsel, we assisted with the Vietnam aspects of a large-scale M&A transaction to acquire the majority...	Hydro, Renewables	Corporate, M&A, Regulatory
23	Corporate	Vietnam	We are acting as lead external counsel on the acquisition of a greenfield wind development project...	Renewables	Corporate, M&A, Regulatory
24	Corporate	Vietnam	We are advising on both the legal and tax aspects of structuring for its market entry into the private education...	Education	Corporate, Investment, Taxation, Advisory
25	Corporate	Vietnam	We acted as local counsel on a cross-border acquisition transaction relating to a rooftop solar project in Vietnam...	Renewables	Corporate, M&A, Taxation, Advisory, Regulatory
26	Corporate	Laos	As local counsel, we advised on the necessary licenses, permits, approvals...	Transmission and Distribution	Investment, Regulatory
27	Corporate	Vietnam	We provided a comprehensive overview of the energy sector in Vietnam, and conducted due diligence in connection...	Renewables	Corporate, Investment, Regulatory
28	Corporate	Laos	We assisted the major investor in a 500MW solar power project in the Lao PDR...	Transmission and Distribution	Investment
29	Corporate	Vietnam	We advised on a market entry into Vietnam, including on setting up a subsidiary...	Manufacturing, Retail, import export and distribution	Corporate, Corporate Secretarial, Regulatory
30	Corporate	Cambodia	We assisted with the establishment of a joint venture between a leading renewable power developer in Southeast...	, Renewables	Corporate, M&A
31	Corporate	Cambodia	As Cambodian legal counsel, we assisted on the potential acquisition of an operating 20MW solar energy project.	Renewables	M&A

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32	Corporate	Laos	As local counsel, we carried out a legal due diligence for a leading technology company based in Singapore on the...	TMT	Investment
33	Corporate	Laos	We conducted a legal due diligence on the Lao subsidiary of a Thai logistics company and advised on how to resolve...	Transportation service, storage, logistics	M&A
34	Corporate	Vietnam	We provided market entry advice and support in setting up a pawn shop business in Vietnam.	Funds, Private Equity, Conglomerate, Trading House	Corporate, Investment, Regulatory
35	Corporate	Myanmar	Conducted market research and analysis regarding ICT development plan and projects of Myanmar Government.	Manufacturing, TMT	Investment
36	Corporate	Myanmar	We advised on compliance with Myanmar's data protection law for the client's database operations in the country.	TMT	Corporate, Investment, Regulatory
37	Corporate	Myanmar	We drafted a Myanmar-law compliant privacy policy and user agreement template for the client's online shopping...	TMT	Corporate, Investment, Regulatory
38	Corporate	Myanmar	We advised on a wide range of aspects of a planned LPG gas terminal project.	Oil and gas midstream and downstream (inc...	Investment
39	Corporate	Myanmar	We conducted legal due diligence on a mining company in Myanmar for the client.	Mining	Corporate
40	Corporate	Vietnam	As lead counsel, we advised on market entry and establishing a mobile gaming development project in Vietnam...	Media and entertainment	Corporate, Investment, Regulatory
41	Corporate	Cambodia	We are assisting on the development of a large ecopark resort in Cambodia....	Hospitality, F&B, travel, Real estate	Corporate, Investment, Regulatory
42	Corporate	Cambodia	We advised on the corporate restructuring and liquidation of a subsidiary of a multinational in the health sector.	Health and sciences	M&A
43	Financing	Myanmar	Advising lender on a loan to a Myanmar telecom optic cable company.	TMT	Project financing
44	Financing	Myanmar	Advising lender on a loan to a Myanmar petrochemical company to finance a port terminal.	Ports and terminals	Project financing
45	Financing	Myanmar	Advising lender on a loan to a major Myanmar MFI institution.	Microfinance	Corporate financing

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46	Financing	Myanmar	We assisted a major foreign development institution on the proposed financing of the EPC provider of a power...	Transmission and Distribution	Project financing, Development Institutions Financing
47	Financing	Cambodia	We conducted a due diligence for a proposed equity and financing transaction.	Microfinance	M&A, Financing
48	Financing	Cambodia	We advised the lender on a US\$14M project financing to Sunseap Asset (Cambodia) Co. Ltd.	Renewables, Banks, Public sector, NGO	Project financing, Development Institutions Financing
49	Financing	Myanmar	We were lender's Myanmar counsel on a loan to a company in telecommunications sector.	TMT, Banks	Project financing, Development Institutions Financing
50	Financing	Cambodia	We acted as local counsel for an international financial institution on the first industrial-scale solar power...	Renewables, Banks, Public sector, NGO	M&A, Regulatory, Development Institutions Financing
51	Financing	Cambodia	Our advisers have worked with global and European development banks on a number of structured financing projects.	, Public sector, NGO	Development Institutions Financing,
52	Financing	Cambodia	We designed and implemented a security structure for a financing transaction for a French NGO.	Public sector, NGO	Financing
53	Financing	Myanmar	Assisted an export-import bank with regards to the financing of a cement plant in Myanmar...	Real estate	Project financing
54	Financing	Myanmar	We advised the lender on a loan to finance expansion of a cement manufacturing plant in Myanmar.	Real estate	Project financing, Development Institutions Financing
55	Financing	Myanmar	Advised the client with regards to capital gain tax disputes tax implications with regards to farm-out...	Renewables	Project financing
56	Financing	Vietnam	We advised on tax matters and labor issues in Vietnam and provided support on the tax aspects of structuring...	Hydro, Renewables, Manufacturing, Real estate	Project financing, Taxation, Compliance, Labour
57	Financing	Cambodia	We advised on the regulatory framework of financing transactions in Cambodia.	Banks	Financing, Regulatory
58	Financing	Myanmar	Advising on a loan from Overseas Private Investment Corporation.	TMT	Project financing
59	Financing	Myanmar	Assisted the client with regards to the financing of an aircraft.	Transportation service, storage, logistics	Asset financing
60	Financing	Vietnam	We advised on the regulatory aspects of the implementation of a prospective US\$1....	Mining	Investment, Project financing, Regulatory

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61	Financing	Myanmar	We assisted the lender with regard to loans to several borrowers in the microfinance sector.	Banks, Microfinance	Corporate financing
62	Financing	Myanmar	We assisted the bank with the issuance of loans to a number of microfinance institutions.	Banks, Microfinance	Corporate financing
63	Financing	Myanmar	We assisted with the restructuring of loans for a number of microfinance institutions.	Banks, Microfinance	Corporate financing
64	Financing	Laos	We reviewed and revised the existing facility agreement between BCEL and Champa Hydropower Co., Ltd....	Banks	Financing
65	Financing	Laos	We reviewed and revised the existing facility agreement between BCEL and D.S.K Group Co., Ltd....	Banks	Financing
66	Financing	Laos	As lead counsel, we advised the lender on the restructuring of a project finance agreement regarding a US\$42....	Hydro, Renewables, Banks	Project financing
67	Financing	Myanmar	Assisted the lender with regards to the loan to a Myanmar microfinance institution.	Microfinance	Corporate financing
68	Real estate & construction	Myanmar	We assisted with an appeal in a civil proceeding.	EPC, Engineering and construction services	Disputes
69	Real estate & construction	Myanmar	Advised on a contract dispute in connection with construction services under EPC contract.	Hydro, Renewables, EPC, Engineering and construction...	Disputes
70	Real estate & construction	Cambodia	We are assisting on the development of a large ecopark resort in Cambodia....	Hospitality, F&B, travel, Real estate	Corporate, Investment, Regulatory
71	Real estate & construction	Cambodia	We advised on labor law compliance.	TMT, EPC, Engineering and construction services	Labour
72	Real estate & construction	Laos	We advised on labor law compliance.	TMT, EPC, Engineering and construction services	Labour
73	Real estate & construction	Myanmar	Advised on its joint-venture with its Chinese partner for the development of an USD 80 million hotel/ serviced...	Hospitality, F&B, travel, Real estate	M&A
74	Real estate & construction	Myanmar	Our team advised this grocery and department store giant on structuring its market entry into Myanmar....	Real estate	Investment, Advisory, Regulatory
75	Real estate & construction	Cambodia	We provided tax and legal advice to the client with respect to the development of their shopping complex in Phnom...	Real estate	Investment, Advisory, Disputes

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76	Real estate & construction	Cambodia	We assisted with company incorporation, tax registration, labor registration, corporate and tax compliance...	EPC, Engineering and construction services	Investment, Compliance, Labour, Corporate Secretarial, Accounting
77	Real estate & construction	Myanmar	We advised the sponsors of a major new industrial park in Yangon Region on all aspects of the project.	Real estate	Advisory, Regulatory, Corporate, Secretarial, Taxation
78	Real estate & construction	Cambodia	We assisted in the preparation of transfer pricing documentation for the tax years 2020–2022.	Real estate	Transfer pricing
79	Real estate & construction	Myanmar	Assisted an export-import bank with regards to the financing of a cement plant in Myanmar...	Real estate	Project financing
80	Real estate & construction	Myanmar	We advised the lender on a loan to finance expansion of a cement manufacturing plant in Myanmar.	Real estate	Project financing, Development Institutions Financing
81	Real estate & construction	Myanmar	Our team advised on the supply and installation of hydropower plant for a 63MW IPP project....	Hydro, Renewables, Insurance, EPC, Engineering and...	Advisory, Regulatory
82	Real estate & construction	Vietnam	We advised on tax matters and labor issues in Vietnam and provided support on the tax aspects of structuring...	Hydro, Renewables, Manufacturing, Real estate	Project financing, Taxation, Compliance, Labour
83	Real estate & construction	Myanmar	Assisted the client, with regards to a land due diligence in order to establish a garment factory.	Retail, import export and distribution, Real estate	Advisory, Regulatory, Corporate, Secretarial, Taxation
84	Real estate & construction	Cambodia	We are lead counsel on this complex, high-end, one-of-a-kind eco-resort project...	Real estate	Corporate, Regulatory
85	Real estate & construction	Vietnam	We provided tax compliance advice in Vietnam.	Real estate, Services	Taxation, Compliance
86	Real estate & construction	Cambodia	We assisted with structuring a real estate transaction.	Manufacturing, Real estate	Investment
87	Real estate & construction	Myanmar	We assisted the client with regards to obtaining an MIC permit for the development of a bus terminal in Mudon.	Ports and terminals, EPC, Engineering and construction...	Regulatory
88	Real estate & construction	Cambodia	We conducted a legal due diligence on three companies in Cambodia for the amalgamation of a Thai publicly-listed...	Real estate	M&A
89	Real estate & construction	Myanmar	We assisted with the development and financing of a publicly funded water treatment plant and distribution network...	Water, sewage, waste, EPC, Engineering and...	Advisory, Regulatory, Corporate

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90	Real estate & construction	Bangladesh	Training and advising in connection with delays in power projects, land acquisition, claims of force majeure...	, EPC, Engineering and construction services	Corporate, Disputes
91	Real estate & construction	Cambodia	We are assisting a company in the hospitality industry with a large-scale construction project in Cambodia...	Hospitality, F&B, travel, Real estate	Regulatory
92	Real estate & construction	Myanmar	Advised the EPC provider on the optimal structure and compliance for the construction of a 300MW solar power...	Renewables, EPC, Engineering and construction services	Lender-risk / Credit-risk review
93	Renewable energy	Laos	Advised the lender on the restructuring of a US\$42.15m project finance.	Hydro, Renewables, Bank	Project financing, Lender-risk / Credit-risk review
94	Renewable energy	Laos	Advised local counsel on a 600MW cross-border Laos-Vietnam wind power project, the largest wind	Wind, Renewables	Corporate, Compliance, Regulatory, Investment
95	Renewable energy	Laos	Assisted on the acquisition of an equity interest in a Lao company developing the first large-scale solar farm in the country	Solar, Renewables	M&A, Taxation, Advisory, Regulatory, Bankability / Credit-risk review
96	Renewable energy	Laos	Assisted a hydropower project company and its shareholder to obtain project financing.	Hydro, Renewables	Project financing, Bankability / Credit-risk review
97	Renewable energy	Myanmar	Provided technical and training to government hydropower on PPP and PPA drafting.	Solar, Renewables	Corporate, Compliance, Regulatory, Training
98	Renewable energy	Myanmar	Advised structure for construction of a power generation project, for non-resident EPC contractor	Solar, Renewables, EPC, Engineering and construction services	Advisory, Corporate, Compliance, Taxation
99	Renewable energy	Myanmar	Advised on the supply and installation of hydropower plant for a 63MW IPP project	Hydro, Renewables, Insurance, EPC, Engineering and	Advisory, Corporate, Regulatory
100	Renewable energy	Vietnam	Assisted with the Vietnam aspects of a large-scale M&A transaction to acquire the majority shares in a	Hydro, Renewables	Corporate, M&A, Regulatory, Bankability / Credit-risk review
101	Renewable energy	Vietnam	Lead external counsel on the acquisition of a greenfield wind development project	Wind, Renewables	Corporate, M&A, Regulatory
102	Renewable energy	Vietnam	Due diligence for an international investor acquiring a solar park in Vietnam.	Solar, Renewables, Infrastructure	Corporate, M&A, Advisory, Bankability / Credit-risk review
103	Renewable energy	Bangladesh	Advising the client in relation to the development of a 50 MW solar project in Bangladesh....	Solar, Renewables	Corporate, Compliance, Regulatory
104	Renewable energy	Bangladesh	Advised the developer in relation to developing and financing an 8MW solar power project in Bangladesh....	Solar, Renewables	Project financing; Bankability / Credit-risk review

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105	Renewable energy	Bangladesh	Advising a guarantee institution and an international bank for providing financing for a 28 MW solar power project...	Solar, Renewables	Project financing; lender-risk / Credit-risk review
106	Renewable energy	Bangladesh	Assisted on the proposed acquisition of a 30MW+30MW wind turbine park project with an existing letter of intent...	Wind, Renewables	M&A
107	Renewable energy	Cambodia	We assisted with the establishment of a joint venture between a leading renewable power developer in Southeast...	Wind, Renewables	Corporate, M&A
108	Renewable energy	Cambodia	As Cambodian legal counsel, we assisted on the potential acquisition of an operating 20MW solar energy project.	Solar, Renewables	M&A
109	Renewable energy	Cambodia	We advised the lender on a US\$14M project financing to a Cambodian solar project company	Solar, Renewables, Banks, Public sector, NGO	Project financing, Development Institutions Financing...
110	Renewable energy	Cambodia	We acted as local counsel for an international financial institution on the first industrial-scale solar power...	Solar, Renewables, Banks, Public sector, NGO	M&A, Regulatory, Development Institutions Financing...
111	Renewable energy	Cambodia	Acted as the client's local legal adviser in connection with the preparation of Cambodia's first national tender...	Battery Storage, Renewables, Public sector, NGO	Investment, Regulatory
112	Renewable energy	Cambodia	We assisted with preparing a feasibility report that thoroughly examined all aspects of Cambodian regulatory...	Wind, Renewables, Banks, Public sector, NGO	Regulatory
113	Renewable energy	Cambodia	We assisted in the preparation of transfer pricing documentation for tax years 2018 – 2020 (i.e....	Renewables	Transfer pricing
114	Renewable energy	Cambodia	Assessed, evaluated 350MW solar photovoltaic power plant ability to generate stable and sufficient cash flows	Solar, Renewables	Advisory, Credit & Bond Ratings
115	Renewable energy	Cambodia	Multidisciplinary advised: project structuring, bond rating, market entry, ESG requirements, EPC, and O&M contracts and transmission infrastructure	Renewables	Advisory, Credit & Bond Ratings
116	Renewable energy	Cambodia	We assisted in the preparation of transfer pricing documentation for the tax years 2018 – 2020 (i.e. borrowings...	Renewables	Transfer pricing
117	Renewable energy	Cambodia	We provided assistance with its comprehensive tax audit.	Renewables, EPC, Engineering and construction services	Taxation, Disputes

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118	Regulatory	Myanmar	Advised the client, a subsidiary of QIGroup, on the legal framework regarding E-commerce in Myanmar.	TMT	Regulatory
119	Regulatory	Laos	We advised on a planned investment in respect to the sale and export of electricity power from Laos to Singapore...	Transmission and Distribution	Investment, Taxation, Regulatory
120	Regulatory	Vietnam	As local counsel, we assisted with the Vietnam aspects of a large-scale M&A transaction to acquire the majority...	, Hydro, Renewables	Corporate, M&A, Regulatory
121	Regulatory	Vietnam	We are acting as lead external counsel on the acquisition of a greenfield wind development project...	, Renewables	Corporate, M&A, Regulatory
122	Regulatory	Vietnam	We acted as local counsel on a cross-border acquisition transaction relating to a rooftop solar project in Vietnam...	, Renewables	Corporate, M&A, Taxation, Advisory, Regulatory
123	Regulatory	Laos	As local counsel, we advised on the necessary licenses, permits, approvals...	, Transmission and Distribution	Investment, Regulatory
124	Regulatory	Vietnam	We provided a comprehensive overview of the energy sector in Vietnam, and conducted due diligence in connection...	, Renewables	Corporate, Investment, Regulatory
125	Regulatory	Vietnam	We assisted with setting up its representative office and post-licensing compliance	Retail, import export and distribution	Taxation, Regulatory
126	Regulatory	Vietnam	We advised on a market entry into Vietnam, including on setting up a subsidiary...	Manufacturing, Retail, import export and distribution	Corporate, Corporate Secretarial, Regulatory
127	Regulatory	Myanmar	Advising a major commercial bank in Myanmar on the matters relating to its on-going operations...	Banks	Financial Regulatory
128	Regulatory	Vietnam	We provided market entry advice and support in setting up a pawn shop business in Vietnam.	Funds, Private Equity, Conglomerate, Trading House	Corporate, Investment, Regulatory
129	Regulatory	Myanmar	We advised on compliance with Myanmar's data protection law for the client's database operations in the country.	TMT	Corporate, Investment, Regulatory
130	Regulatory	Myanmar	Advising client on matters relating to standard finance documentation and compliance with regulatory requirements.	Banks	Financial Regulatory

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131	Regulatory	Myanmar	We drafted a Myanmar-law compliant privacy policy and user agreement template for the client's online shopping...	TMT	Corporate, Investment, Regulatory
132	Regulatory	Vietnam	As lead counsel, we advised on market entry and establishing a mobile gaming development project in Vietnam...	Media and entertainment	Corporate, Investment, Regulatory
133	Regulatory	Cambodia	We are assisting on the development of a large ecopark resort in Cambodia....	Hospitality, F&B, travel, Real estate	Corporate, Investment, Regulatory
134	Regulatory	Cambodia	We acted as local counsel for an international financial institution on the first industrial-scale solar power...	Renewables, Banks, Public sector, NGO	M&A, Regulatory, Development Institutions Financing
135	Regulatory	Cambodia	We are acting as ADB's local legal adviser in connection with the preparation of Cambodia's first national tender...	, Renewables, Public sector, NGO	Investment, Regulatory
136	Regulatory	Cambodia	We assisted with preparing a feasibility report that thoroughly examined all aspects of Cambodian regulatory...	Renewables, Banks, Public sector, NGO	Regulatory
137	Regulatory	Myanmar	Assisted Advans in setting up a company, registering a trademark and applying for and obtaining a microfinance...	Microfinance	Intellectual Property, Financial Regulatory
138	Regulatory	Myanmar	Our team advised this grocery and department store giant on structuring its market entry into Myanmar....	Real estate	Investment, Advisory, Regulatory
139	Regulatory	Myanmar	We assisted with the market entry of a global insurance company, obtaining all licenses and all permitting...	Insurance	Investment, Labour, Regulatory
140	Regulatory	Myanmar	We assisted with a greenfield investment to manufacture and blend paints for this multinational chemical group...	Manufacturing	Investment, Advisory, Regulatory
141	Regulatory	Myanmar	VDB Loi helped resolve regulatory and compliance issues in the course of a restructuring operation.	TMT	M&A, Regulatory
142	Regulatory	Myanmar	Advice on legal framework for secured transactions in Myanmar.	Microfinance	Financial Regulatory
143	Taxation	Vietnam	We advised on the new Vietnam global minimum tax regime, which entered into force in 2024.	Services	Taxation, Advisory
144	Taxation	Cambodia	We provided tax audit and tax compliance services.	Health and sciences	Taxation, Compliance, Disputes
145	Taxation	Vietnam	We provided support on the Vietnamese aspects of the company's transfer pricing compliance.	Manufacturing	Taxation, Transfer pricing

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146	Taxation	Laos	We advised on a planned investment in respect to the sale and export of electricity power from Laos to Singapore...	Transmission and Distribution	Investment, Taxation, Regulatory
147	Taxation	Vietnam	We are advising on both the legal and tax aspects of structuring for its market entry into the private education...	Education	Corporate, Investment, Taxation, Advisory
148	Taxation	Vietnam	We acted as local counsel on a cross-border acquisition transaction relating to a rooftop solar project in Vietnam...	, Renewables	Corporate, M&A, Taxation, Advisory, Regulatory
149	Taxation	Vietnam	We assisted with setting up its representative office and post-licensing compliance	Retail, import export and distribution	Taxation, Regulatory
150	Taxation	Vietnam	We provided tax audit and tax rectification measures for the client's senior management personnel in Vietnam.	Manufacturing, Retail, import export and distribution	Taxation, Compliance, Disputes
151	Taxation	Laos	We are currently assisting the client with their annual tax and accounting compliance in the Lao PDR.	Services	Compliance
152	Taxation	Vietnam	We provide individual tax compliance services for the client's senior management seconded to work in Vietnam.	Manufacturing, Retail, import export and distribution	Taxation, Compliance
153	Taxation	Cambodia	We assisted in the preparation of transfer pricing documentation for the tax years 2019 – 2021 (i.e....	TMT	Transfer pricing
154	Taxation	Cambodia	We provided assistance with tax residence confirmation with the General Department of Taxation.	TMT	Taxation
155	Taxation	Laos	We assisted with number of taxation, corporate and labor matters.	Services	Investment, Advisory, Labour
156	Taxation	Cambodia	We provided tax audit assistance.	Health and sciences	Disputes
157	Taxation	Myanmar	Our team advised this grocery and department store giant on structuring its market entry into Myanmar....	Real estate	Investment, Advisory, Regulatory
158	Taxation	Cambodia	We provided tax and legal advice to the client with respect to the development of their shopping complex in Phnom...	Real estate	Investment, Advisory, Disputes
159	Taxation	Cambodia	We provided advice and comments on the transfer pricing arrangement and also assisted in the preparation of...	Banks	Transfer pricing

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160	Taxation	Laos	We assist the client with accounting and tax compliance work, including preparing annual reports, tax advisory...	Transportation service, storage, logistics	Advisory, Compliance, Disputes
161	Taxation	Vietnam	We provided tax compliance advice in Vietnam.	Transportation service, storage, logistics	Taxation, Compliance
162	Taxation	Myanmar	We assisted with a greenfield investment to manufacture and blend paints for this multinational chemical group...	Manufacturing	Investment, Advisory, Regulatory
163	Taxation	Myanmar	We assist with its monthly, quarterly and annual commercial tax and corporate income tax compliance. Additionally...	Manufacturing	Investment, Compliance
164	Taxation	Vietnam	We provided tax compliance advice in Vietnam.	Manufacturing, TMT	Taxation, Compliance
165	Taxation	Cambodia	We assisted with company incorporation, tax registration, labor registration, corporate and tax compliance...	EPC, Engineering and construction services	Investment, Compliance, Labour, Corporate Secretarial, Accounting
166	Taxation	Myanmar	We assisted in sale of alcohol business, and provide support in incorporating a company in Myanmar...	Retail, import export and distribution	Investment, Advisory, Regulatory
167	Taxation	Cambodia	We assisted in the preparation of transfer pricing documentation for the tax years 2020–2022.	Real estate	Transfer pricing
168	Technology, Media & Telecommunications	Myanmar	Advising on a loan to Irrawaddy Green Towers.	TMT	Project financing, Development Institutions Financing
169	Technology, Media & Telecommunications	Myanmar	Advising on a loan from Lenders syndicate including DBS Bank, OCBC Ltd, ING Bank.	TMT	Project financing
170	Technology, Media & Telecommunications	Myanmar	Advising borrower on a loan from OCBC, UOB, Bangkok Bank.	TMT	Project financing, Corporate financing
171	Technology, Media & Telecommunications	Myanmar	Assisted in drafting the legal framework for the e-company including framing the terms and conditions as well as...	TMT, Banks	Financial Regulatory
172	Technology, Media & Telecommunications	Myanmar	\$ 22 Million, counsel for a multinational English communications company...	Media and entertainment	M&A, Labour, Commercial Transactions
173	Technology, Media & Telecommunications	Myanmar	Assisted with the sale of a strategic interest in one of Myanmar's largest tower companies.	TMT	M&A
174	Technology, Media & Telecommunications	Myanmar	We are acting for a sovereign wealth fund on the proposed purchase of a minority shareholding in telecom...	TMT	M&A

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175	Technology, Media & Telecommunications	Myanmar	Our team worked on this project right from the very first steps to the conclusion of a major JV involving the...	TMT	M&A, Advisory, Regulatory
176	Technology, Media & Telecommunications	Myanmar	Advised on the purchase of an equity interest in a fiber optic cable company...	TMT, Funds, Private Equity, Conglomerate, Trading House	M&A
177	Technology, Media & Telecommunications	Myanmar	We helped this multinational producer of hi-tech printing and information carrier solutions with its greenfield...	TMT	Investment
178	Technology, Media & Telecommunications	Myanmar	We secured the licenses and MIC permit for its market entry. Advised the roll-out and on licensing requirements...	TMT, Infrastructure	Investment, Advisory, Regulatory
179	Technology, Media & Telecommunications	Myanmar	We secured the licenses and MIC permit; we advised the client on market entry...	TMT	Investment, Regulatory
180	Technology, Media & Telecommunications	Myanmar	We helped our client, a new and major entrant in the mobile network business in Myanmar...	Retail, import export and distribution, TMT	Regulatory
181	Technology, Media & Telecommunications	Cambodia	Advised on the legal framework for the installation of IT software and systems in Cambodia...	Technology, software	Intellectual Property, investment, regulatory, taxation
182	Technology, Media & Telecommunications	Cambodia	Advised on obtaining a gaming license in Cambodia	Gaming license	Regulatory, compliance, taxation
183	Technology, Media & Telecommunications	Cambodia	Advised on employment / labour contracts	Media and entertainment	Labour, regulatory, compliance
184	Technology, Media & Telecommunications	Cambodia	Represented mobile operator on corporate restructuring ...	Telecommunications	M&A, compliance, regulatory
185	Technology, Media & Telecommunications	Cambodia	Legal due diligence on corporate acquisition...	Telecommunications	M&A, compliance, regulatory
186	Technology, Media & Telecommunications	Cambodia	Legal advice on restructuring and tax compliance services.	Telecommunications	Compliance, regulatory, taxation
187	Technology, Media & Telecommunications	Cambodia	Advised investors/lenders in the financing of corporate operation in Cambodia and Myanmar.	Media, technology	Regulatory, compliance, investment, financing, taxation
188	Technology, Media & Telecommunications	Cambodia	Advised on corporate, tax, shareholding & loan structure	Media, technology	Advisory, compliance, investment, financing, taxation

#	Market target category	Country/ region	Role / scope	Industry sector	CRA relevance / specialty area
189	Technology, Media & Telecommunications	Cambodia	Advised on the legal and tax structure, installation of a submarine internet cable system...	Telecommunications	Advisory, investment, financing
190	Technology, Media & Telecommunications	Cambodia	Advised on the acquisition of shares, drafting agreements and registration...	Media and entertainment	Advisory, compliance, M&A, regulatory
191	Technology, Media & Telecommunications	Cambodia	Advised company set-up, labor registration and compliance...	Media and entertainment	Advisory, compliance, investment, regulatory
192	Technology, Media & Telecommunications	Cambodia	Incorporation, labor registration and compliance services...	Media and entertainment	Advisory, compliance, investment, regulatory
193	Technology, Media & Telecommunications	Cambodia	Advised on corporate and tax structuring merger...	Telecommunications	Advisory, compliance, M&A, regulatory
194	Technology, Media & Telecommunications	Cambodia	Advised on acquisition, legal, tax, and financial due diligence...	Media and entertainment	Advisory, compliance, regulatory
195	Technology, Media & Telecommunications	Cambodia	Advised on all aspects of major network rollout infrastructure for a specific tower entity, regulatory issues, applicable licenses, and approvals...	Telecommunications	Advisory, compliance, regulatory
196	Technology, Media & Telecommunications	Laos	Advised on market entry and investment in the telecommunications ...	Telecommunications	Advisory, compliance, investment, M&A, regulatory
197	Technology, Media & Telecommunications	Laos	Advised on Lao PDR investment law, restrictions on foreign investment ...	Technology, Media & Telecommunications	Advisory, compliance, investment, regulatory, taxation
198	Technology, Media & Telecommunications	Laos	Advised on tax implications imposed on reverse charges for technical support by global network service centers...	Technology, Media & Telecommunications	Advisory, compliance, regulatory, taxation
199	Technology, Media & Telecommunications	Laos	Advised company incorporation and market entry, labour contracts ...	Technology, Media & Telecommunications	Advisory, compliance, investment, regulatory
200	Technology, Media & Telecommunications	Laos	Advised on legal perspective in entering into an agreement with the government of Laos...	Technology, Media & Telecommunications	Advisory, compliance, commercial transaction, investment, regulatory

Enquiries:

K H Wee-Oon

Chief Research & Rating Officer

Andersen Consulting Cambodia

E: wee-oon.kwanghwee@kh.Andersen.com

Telegram: @KHWeeOon

